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PRESIDENT'S LETTER

By Kurt Leichty

How's your attitude right now? As I tried to identify constructive, upbeat, smile-producing content for my message to you, I felt pretty darn challenged. Seems like we've been dealing with a lot of tough situations for our businesses for some time. So now I'm trying to look at all those difficulties from the perspective of them actually being a good thing. I know it's quite a monumental stretch, but being overwhelmed and negative about the situations we've been facing isn't getting any of us anywhere. Care to try out a different point of view with me?

It's said that you can learn more about being successful from a businessperson who has been there, then failed and made a strong comeback than you can from someone who has had a straight shot to business success. Someone who has struggled and fought back to the top has built resiliency, knows he or she can withstand the hard times and

trusts in his or her strengths and abilities. If you never faced a tough situation you have never built confidence in yourself to get through the next one. It would be great if things were better, but we're all growing stronger and smarter and getting more in touch with our capabilities with each challenge. I'll keep working on my perspective if you'll keep working on yours.

I continue to scratch my head, hoping to conjure up ideas for finding and hiring employees who are willing to work. It just hasn't gotten any easier or less stressful. If you have successful strategies for addressing the worker shortage please be in touch, because I sure can't see an end to this situation. Same goes for sharing your key learnings about supply chain shortages. One thing for sure, our skills at planning ahead are getting



Continued on page 2 »

FALL

2022

IOWWA'S ONSITE OBSERVER

PRESIDENT'S LETTER, CONTINUED

a work out! And with more and more contractors getting out of the construction business, the workload is getting bigger, heavier and more stressful for the contractors who are still working and trying to efficiently and courteously serve current and potential customers. We're trying to be all things to all people, and there's a higher chance that mistakes will be made. We all need to take our time and make sure we are doing our jobs safely, so that at the end of the day we can all get back to our families.

According to the U.S. Bureau of Labor Statistics, the annual inflation rate in the U.S. slowed more than expected to 8.5% in July from a more than 40-year high of 9.1% in June. (July had been forecast at 8.7%). But ongoing price increases continue to be challenging for business owners, families and individuals. Some

prices may be steady or even dropping, but inflation continues to move higher for food, shelter, and used cars and trucks. There's some speculation that inflation has finally peaked. That would be something to smile about.

After this dry and very hot summer there are predictions for an extremely cold winter. We've faced that before. We know we can make it through another winter, but let's hope we have some wonderful fall weather first, as well as a great weather situation for IOWWA's January 11 and 12 conference! You'll find what you need to know right now about the conference in this newsletter.

For now, I hope each of you is doing a terrific job of keeping your attitude on the bright side of life.

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IOWWA CONFERENCE KEYNOTE SPEAKER: AARON THOMAS

Iowans typically have one of two thoughts when they hear the words “Aplington-Parkersburg.” One would be how the town of Parkersburg rallied after a devastating EF-5 tornado of 2008 leveled the community. The other would be the murder of the beloved and inspirational football coach, Ed Thomas, who taught young men about hard work, dedication, excellence and how to demonstrate commitment. Both shaped the life that Ed’s son, Aaron, leads and speaks about today.



In his presentations, the words of Aaron Thomas — IOWWA’s January conference keynoter — impact the lives of individuals, their families and their jobs as he challenges his audiences to not just survive but thrive. The remarkable story of the Thomas family is one of understanding and forgiveness. It’s a demonstration of how to show incredible strength during one’s darkest hours. Due to his father’s accomplishments and the reaction of the Thomas family to its most tragic moments, Aaron and his family were awarded the Arthur Ashe Award for Courage at the 2010 ESPY Awards. Aaron also received the Missouri Valley Conference 2010 Most Courageous Award.

Aaron holds a bachelor’s degree in elementary education and a master’s degree in educational administration from Drake University, where he was a four-year letter winner in basketball. He currently is principal and head basketball coach at Aplington-Parkersburg High School, and formerly was assistant principal, athletic director and head basketball coach at Union High School in Laporte City, IA.

IOWWA ANNUAL BUSINESS MEETING

The Annual Business Meeting of the Iowa Onsite Waste Water Association (IOWWA) will be held at **12:15 pm on January 12, 2023**, at the Hy-Vee Hall | Iowa Events Center | 730 Third Ave., Des Moines IA.

It is the policy of the Iowa Onsite Waste Water Association (IOWWA) that no individual be excluded from any association activity based on the grounds of race, color, national origin, gender, religion, age, or disability.

2022 BOARD OF DIRECTORS

PRESIDENT » KURT LEICHTY

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319-256-8009, leisonpumping@live.com

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515-282-0777, brandon@rogersseptic.com

JEFF SHERMAN

Floyd County Board of Health, Charles City
641-330-7440, jsherman@floydcoia.org

CONTACT IOWWA » MATT VINSAND

Executive Director, Urbandale
515-225-1051, matt.vinsand@gmail.com or
shirley@avinsandinc.com
www.iowwa.com

24TH IOWWA ANNUAL CONFERENCE

WHAT YOU NEED TO KNOW

JANUARY 11–12, 2023

HY-VEE HALL, IOWA EVENTS CENTER,
730 THIRD STREET, DES MOINES, IA

- + Sessions are taking shape on total suspended solids, impacted wastewater streams, changes in water usage, soil compaction, long term sustainability of commercial installations, high-use commercial wastewater systems, confined space training and more!
- + **Register online** at www.iowwa.com/pages/training or use form on page 5.
- + Pay your 2023 membership dues with your conference registration to qualify for member rates. To check your membership status, visit the IOWWA web site at www.iowwa.com and use the “member search” on the home page. If listed, your membership year expiration will be shown. Memberships expire December 31 each year.
- + **Book your room:** Our primary hotel is the Hilton Des Moines Downtown, 433 Park Street. Make your reservation online using the hotel link provided at www.iowwa.com/pages/conference (specific link for IOWWA attendees) or use Group Code IOWW1. By phone, call 515-241-1456 and ask for the Iowa Onsite Waste Water Association room block. One king bed or two queen beds, \$143.00/night plus taxes. Room block drops after December 18th! The Hilton is part of the Des Moines Skywalk system and the only hotel directly connected to the Iowa Events Center.
- + **Parking:** \$10 for cars and trucks (\$20 for larger trucks and duallys with snow blades) north of the Iowa Events Center; street parking and city garages available throughout downtown (closest garage is 5th and Keo).
- + **Event Sponsors:** A variety of name-promoting sponsor opportunities are available for all companies. See the sponsor contract on page 7 for details.
- + **Exhibitors:** Network with conference attendees in the busy exhibit area and showcase your products. See exhibit contract on page 6 for details.
- + **Earn CE hours:** Five CE hours will be available for Wednesday, the 11th, and four for Thursday, the 12th. These can be used for CIOWTS credential renewal and Time of Transfer inspector CE requirements. (Time of Transfer hours are ONLY given when indicated on the punch card each attendee will receive for use throughout the conference.)
- + **Cancellation Policy:** Written notice of cancellation of conference registration must be received 7 days prior to the conference to receive a refund, less \$50 processing fee. The conference will be held in inclement weather.

PRECONFERENCE INFORMATION

January 10 – Certified Installer of Onsite Wastewater Treatment Systems (CIOWTS) Credential Test

- + Application: Due by December 15, 2022 (The test application can be downloaded at <https://www.iowwa.com/pages/certification> or email info@iowwa.com to request the CIOWTS test application)

- + **Basic Test:** 75 multiple-choice questions, 2-hour completion time, \$125 for member; \$150 for nonmember
1 p.m. check-in; 1:15 p.m. instructions; 1:30 p.m. start

January 10: IDPH Plumbing Approved Sessions

- + **Safety Discipline:** 2 CE hours; 7:30 a.m. check-in; 8–10 a.m. session (not approved for CIOWTS credential or Iowa DNR Time of Transfer)
- + **Plumbing and Plumbing Code Discipline:** 6 CE hours; 10:15 a.m. check-in; sessions run 10:30 a.m. to 12:30 p.m. and 1 to 5 p.m.; light lunch provided (approved for CIOWTS credential, but not for Iowa DNR Time of Transfer)

2023 CONFERENCE SPONSORS

Look at the IOWWA supporters who have already stepped up to sponsor key needs at the 2023 IOWWA Annual Conference! We thank them for their leadership and generosity.

- + Advance Pump & Equipment, Inc.: *Keynote, Welcome*
- + Altorfer Inc.: *Internet Access*
- + Cedar Rapids Winpump: *Refreshment Breaks and Scholarship*
- + Municipal Supply | Midwest Pipe Supply: *Scholarship*
- + Rexco Equipment: *President's Reception*
- + Swales Precast, Inc.: *Annual Business Lunch*
- + Wastewater Supply: *Lanyards*
- + Waterloo Biofilter Systems: *Platinum Plus*

EXHIBITORS COMMIT TO IOWWA

Our 2023 conference couldn't happen without the presence of companies committed to the industry being present to share information and technology with you. Look at the impressive list of companies that are already onboard to be exhibitors with IOWWA in January:

- + Advance Pump & Equipment, Inc.
- + Cedar Rapids Winpump
- + Contractor Solutions
- + Des Moines Area Community College
- + Des Moines Winsupply
- + Imperial Industries, Inc.
- + Infiltrator Water Technologies
- + Iowa Step and Tank
- + Mid-Tech Services, Inc.
- + Municipal Supply | Midwest Pipe Supply
- + Polylok
- + Rexco Equipment
- + TG Technical Services
- + Wastewater Supply
- + Waterloo Biofilter Systems
- + Wieser Concrete
- + Wieser Precast Steps

CONFERENCE REGISTRATION



24TH IOWWA CONFERENCE | JANUARY 11-12, 2023
 HY-VEE HALL | IOWA EVENTS CENTER
 730 THIRD AVE., DES MOINES IA

Company: _____ Phone: _____ Fax: _____
 Address: _____ City: _____ State: _____ Zip: _____ County: _____

2023 IOWWA MEMBERSHIP AND FEES

PROFESSION: Mark those that most closely represent your work involvement in the onsite wastewater industry:

Installer Pumper/Maintenance Manufacturer Regulator Other

Categories: check one of the below active staff person categories (one active or multiple active)

| | | | |
|---------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------|------|------------------------------------------------------------------------------|
| <input type="checkbox"/> ONE ACTIVE STAFF PERSON* \$110.00 For any sized firm with <i>only one</i> active staff | First | Last | ONE ACTIVE: \$110.00 |
| | Email | | |
| | Cell Phone | | |
| <input type="checkbox"/> MULTIPLE ACTIVE STAFF PERSONS* *PRIMARY MEMBER - \$140.00 | For any sized firm with <i>multiple</i> active staff persons. | | MULTIPLE ACTIVE: |
| | ASSOCIATE MEMBERS - \$70.00 / EACH | | |
| First | 1) First | Last | Primary: \$140.00 Associate: _____ @ \$70 = \$ _____ |
| Last | 2) First | Last | |
| Email | 3) First | Last | |
| Cell Phone | 4) First | Last | |
| Use additional sheet if more than four Associate Members MEMBERSHIP TOTAL | | | \$ _____ |

*IOWWA Membership includes National Onsite Wastewater Recycling Association (NOWRA) membership and IOWWA scholarship support (\$5.00) for one active/ primary member only.

2023 CONFERENCE REGISTRATION AND FEES

| ATTENDEES FIRST AND LAST NAME <i>Include IDPH Plumbing license # if applicable for Jan. 10</i> | PRE-CONFERENCE JAN. 10 IDPH plumbing approved <input type="checkbox"/> Safety Discipline <input type="checkbox"/> Plumbing / Plumbing Code | | CONFERENCE JAN. 11 (5 CE Hours) JAN. 12 (4 CE Hours) | | |
|---------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------|------------------------------------------------------------|--------------------------------|-----------------|
| | Member | Non-Mbr | Member | Non-Mbr | |
| 1) | <input type="checkbox"/> \$150 | <input type="checkbox"/> \$175 | <input type="checkbox"/> \$150 | <input type="checkbox"/> \$300 | \$ |
| 2) | <input type="checkbox"/> \$150 | <input type="checkbox"/> \$175 | <input type="checkbox"/> \$150 | <input type="checkbox"/> \$300 | \$ |
| 3) | <input type="checkbox"/> \$150 | <input type="checkbox"/> \$175 | <input type="checkbox"/> \$150 | <input type="checkbox"/> \$300 | \$ |
| 4) | <input type="checkbox"/> \$150 | <input type="checkbox"/> \$175 | <input type="checkbox"/> \$150 | <input type="checkbox"/> \$300 | \$ |
| TOTAL PRE-CONFERENCE AND CONFERENCE DUE | | | | | \$ _____ |

PAYMENT

| | | |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------|-----------------|
| <input type="checkbox"/> CHECK payable to "IOWWA". Mail to: IOWWA, c/o Matt Vinsand, 16027 Northpark Dr. Urbandale, IA 50323 <input type="checkbox"/> CREDIT CARD PAYMENT Visa/MasterCard only. Email to Shirley@avinsandinc.com or fax: 1-480-802-6643 Credit Card # _____ Exp. Date: _____ / _____ Billing Statement Zip: _____ Cardholder email: _____ | 2023 MEMBERSHIP TOTAL | \$ _____ |
| | PRE-CONFERENCE - JAN. 10 | \$ _____ |
| | CONFERENCE - JAN. 11 AND 12 | \$ _____ |
| | TOTAL DUE | \$ _____ |

Lodging: Hilton Des Moines Downtown, 435 Park St., Des Moines IA 50309; Ph: 515-241-1456. Rate: \$143+taxes. Group Code: IOWW1. Room block cut-off 12/18/22. **Cancel/Refund Policy:** Written notice must be received 7 days prior to the conference. Refund less \$50 processing fee. **Questions:** Ph: 515-225-1051 | Email: shirley@avinsandinc.com. | *The conference will be held even in inclement weather.*

EXHIBIT CONTRACT



24TH IOWWA CONFERENCE | JANUARY 11-12, 2023
 HY-VEE HALL | IOWA EVENTS CENTER
 730 THIRD AVE., DES MOINES IA

Company: _____ Work Phone: _____

Contact Person: _____ Cell Phone: _____

Contact Email: _____ Website: _____

Attendee name and email if **different** from above contact person: _____ Cell Phone: _____

Address: _____ City: _____ State: _____ Zip: _____

The IOWWA and Iowa Events Center undertakes no duty to exercise care, nor assumes any responsibility, for the protection and safety of the exhibitor, his officials, agents or employees, or the protection of the property of the exhibitor or his representatives, or of property used in connection with the exhibit, from theft or damage or destruction by fire, accident or other cause. Small and easily portable articles shall be properly secured or removed after exhibition hours and placed in safekeeping by the exhibitor. Any protection exercised by IOWWA or the Iowa Events Center shall be deemed purely gratuitous on its part and shall in no way be construed to involve it in liability by the exhibitor. The exhibitor agrees to indemnify and hold IOWWA and the Iowa Events Center harmless from all such claims and from all claims or liability of any nature whatsoever arising from the activities of the exhibitor, any of his representatives or from the property of the exhibitor.

Signature Required (electronic accepted) _____ Date _____

A EXHIBIT SPACE

| Size | Booth | Floor | # of spaces | Fee | Total |
|-----------|--------------------------|--------------------------|-------------|------------|-------|
| 10' x 10' | <input type="checkbox"/> | <input type="checkbox"/> | | \$600.00 | \$ |
| 10' x 20' | <input type="checkbox"/> | <input type="checkbox"/> | | \$900.00 | \$ |
| 20' x 20' | <input type="checkbox"/> | <input type="checkbox"/> | | \$1,800.00 | \$ |
| 30' x 30' | <input type="checkbox"/> | <input type="checkbox"/> | | \$2,200.00 | \$ |

SPECIFICATIONS:

- + **Booth space:** 10-ft wide x 10-ft deep booth with 8-ft. draped backdrop, 30-in. draped side rails, 1 table, 2 chairs, wastebasket. One-line ID sign available at set-up.
- + **Floor space:** Includes 2 tables, 2 chairs and wastebasket.

CHECK BOX if you will have a vehicle/large equipment.

Type/Description: _____

- 1) Less than ¼ tank of fuel (must be less than 5 gallons)
- 2) Once in the building, battery must be disconnected
- 3) Fuel tank must be locked/sealed to prevent tampering
- 4) Vehicle may not be refueled inside the building

B BOOTH STAFF

One complimentary registration for contact person (or attendee as named above)

Additional Booth Staff: \$50.00 each. Includes meals and breaks (no sessions).

| Additional Booth Staff Names (first and last name): |
|-----------------------------------------------------|
| |
| |
| |
| |

_____ X \$50.00/EACH.....TOTAL \$ _____

SCHOLARSHIP (OPTIONAL)

IOWWA, ONE FULL SCHOLARSHIP\$500.00

D EXHIBIT/SPONSOR SLIDE SHOW

Provide two JPG slides. Email to shirley@avinsandinc.com by 12/01/2022. PowerPoint format is preferred, but any basic imaging format will be accepted. The slide show will be in the wide screen 16:9 format and landscape position. Exhibitors shall be the copyright holder or hold rights to the use of all images, logos, ads, etc. The IOWWA assumes no responsibilities in the use of the exhibitor's information presented. By submitting the slides, you approve the use of the slides for this presentation. NO videos.

VENDOR PRODUCT SHOWCASE

CHECK BOX TO PARTICIPATE. Vendors will have 3 minutes during the "Welcome", Wed., Jan. 11 to showcase company/product. You will be required to confirm participation with a sign-up at the trade show.

PAYMENT

Payment due with contract. Must be received prior to conference trade show date. Invoice emailed on request only.

EXHIBIT OPTIONS TOTAL

Exhibit Space\$ _____

Booth Staff (_____ x \$50/each).....\$ _____

Scholarship.....\$ _____

TOTAL\$ _____

CREDIT CARD PAYMENT Visa/MasterCard only.

Email to shirley@avinsandinc.com or fax to 1-480-802-6643

Credit Card # _____

Exp. Date: _____/_____/_____

Billing Statement Zip Code (must be completed): _____

Cardholder email: _____

Authorized Signature: _____

CHECK Payable to "IOWWA", enclosed check # _____

Mail payment and contract to: IOWWA, c/o Matt Vinsand
 16027 Northpark Drive, Urbandale, IA 50323

SPONSOR CONTRACT



24TH IOWWA CONFERENCE | JANUARY 11-12, 2023
HY-VEE HALL | IOWA EVENTS CENTER
730 THIRD AVE., DES MOINES IA

NOTE: Exhibit space is not included with sponsorships. To exhibit, complete the IOWWA Exhibit Contract.

Company: _____ Contact Person: _____

Address: _____ City: _____ State: _____ Zip: _____

Work Phone: _____ Cell: _____ Fax: _____

Email: _____ Website: _____

A SPONSORSHIP PACKAGES

CONFERENCE PROGRAM PRINTING SPONSOR.....\$1,500

AUDIO-VISUAL SPONSOR\$1,300

For either of the above, your company name will be seen throughout the entire conference! Company name and logo in the conference program on key pages as well as signage with your company logo at the registration desk. IOWWA newsletter ad 10% discount. Submit company logo (130 dpi or higher) to shirley@avinsandinc.com. *Exhibit space not included.*

NEW! FRESH POPCORN CART\$1,600
(10 x 10 Exhibit space included)

Your company name will be seen throughout the entire conference! Draw attendees to your booth (10' x 10' booth included with sponsorship)! The Iowa Events Center provides popcorn cart, popcorn, oil, bags and training. Your company prepares the popcorn all day on Wednesday at cart placed beside your booth. Prominent signage with company logo displayed by the cart. Company name and logo in the conference program on key pages as well as signage with your company logo at the registration desk. IOWWA newsletter ad 10% discount. Submit company logo (130 dpi or higher) to shirley@avinsandinc.com.

SOLD OUT! Sponsorships not available for president's reception, keynote speaker, business meeting luncheon, refreshment breaks, and internet access.

PLATINUM PLUS (LIMIT 4) \$1,500

One (1) hour conference session; Two conference registrations; Company logo in program and on sponsor board; 10% off IOWWA newsletter ad discount. Submit company logo (130 dpi or higher) to shirley@avinsandinc.com. *Exhibit space not included.*

Attendee name(s):

1) _____

2) _____

GOLD..... \$850

One conference registration; Company logo in program and on sponsor board; 10% off IOWWA newsletter ad. Submit company logo (130 dpi or higher) to shirley@avinsandinc.com. *Exhibit space not included.*

Attendee name:

1) _____

B SCHOLARSHIP (full scholarship)..... \$500

Submit company logo for the sponsor board (130 ppi or higher)

CHECK BOXES TO PARTICIPATE AND WE WILL CONTACT YOU:

AUCTION RAFFLE

SPONSOR/EXHIBITOR SLIDE SHOW

Provide up to two (2) slides. Email to shirley@avinsandinc.com by 12/01/2022. PowerPoint format is preferred, but any basic imaging format will be accepted. The slide show will be in the wide screen 16:9 format and landscape position. Exhibitors shall be the copyright holder or hold rights to the use of all images, logos, ads, etc. The IOWWA assumes no responsibilities in the use of the exhibitor's information presented. By submitting the slides, you approve the use of the slides for this presentation. NO videos.

PAYMENT

A Sponsorship Total.....\$ _____

B Scholarship.....\$ _____

TOTAL.....\$ _____

CREDIT CARD PAYMENT Visa/MasterCard only.

Email to shirley@avinsandinc.com or fax to 1-480-802-6643

Credit Card # _____

Exp. Date: ____/____/____

Billing Statement Zip Code (*must be completed*):.....

Cardholder email:

Authorized Signature:

CHECK Payable to "IOWWA", enclosed check #Mail payment and contract to: IOWWA, c/o Matt Vinsand
16027 Northpark Drive, Urbandale, IA 50323

EMAIL COMPLETED CONTRACT TO:

shirley@avinsandinc.com. Payment in full must be received prior to 01/01/2023. Invoice emailed on request.

Conference Program Deadline: To be included in the conference program, contracts must be received prior to November 25, 2022.

QUESTIONS: Ph. 515-225-1051 | Email: shirley@avinsandinc.com
Fax 1-480-802-6643 | IOWWA EIN 42-1483264

ONE IOWWA WORKSHOP REMAINS FOR 2022

INSTALLATION OVERVIEW COURSE AND CIOWTS CREDENTIALING TEST

December 8–9, 2022

**Charles City Public Library, Zastrow Room, 106
Milwaukee Mall, Charles City, IA**

NOTE: If you have less than one (1) year of onsite wastewater installation experience, completion of the Installation Overview Course is required before testing. Because course and test fees are lower for current IOWWA members, consider joining if you are not a member. Joining now will provide IOWWA membership for the remainder of 2022 AND the 2023 IOWWA membership year. Remember, paying the membership fee is not the same as the receiving the CIOWTS credential.

Installation Overview: Register online at www.iowwa.com/pages/trainings or download and complete the course registration form. The Installation Overview Course is a review of the testing material and is helpful in preparing for the CIOWTS test.

CIOWTS Test Application: The test application must be submitted prior November 28, 2022. The test application can be downloaded at <https://www.iowwa.com/pages/certification> or email shirley@avinsandinc.com to request a copy. You can pay the test fee online (with the course or separately), however the CIOWTS test application is not available to complete online.

INSTALLATION OVERVIEW COURSE

December 8: Continental breakfast 7:30 AM
Workshop: 8:00 AM – 5:00 PM (lunch included)

December 9: Continental breakfast 7:30 AM
Workshop: 8:00 AM – Noon (lunch included)

Instructors: Dr. Sara Heger, Univ. of MN and Jeff Sherman, Floyd County Public Health

The course is a review of the testing material and is helpful in preparing for the CIOWTS test.

Cost for Installation Overview Course:

IOWWA member, \$225.00. Non-member, \$350.00

CE Hours: 12 CE hours approved for your first two-year CIOWTS credential, or as continuing education for Iowa DNR Time of Transfer inspectors

Cancellation Policy: A refund will be given if written notice is received at least 7 days prior to the event. A \$50 processing fee will be assessed. No refunds for cancellations received after the 7-day period.

TEST FOR CIOWTS CREDENTIALING

December 9: Test check-in from 12:30–1:00 PM:
instructions at 1:15 PM; test begins at 1:30 PM – Basic
(2-hour time limit)

Notes for completing the CIOWTS Test Application:

- + Your CIOWTS test application MUST be submitted to IOWWA before Nov. 28, 2022.
- + If less than one year of experience, completion of the Installation Overview Course is required prior to testing.
- + There is NO on-site submission of the CIOWTS test application.
- + Step 3 “Work Experience Verification” is required for the Advanced test only
- + Study Guide “Installation of Wastewater Treatment Systems” can be purchased in advance of the test. If interested, it is available for purchase from ISU: <https://store.extension.iastate.edu/product/16160>

A confirmation will be sent via email approximately one (1) week prior to the test date. The counties in Iowa that require the CIOWTS credential use the Basic Level. If you report to the test location after the exam start time, admission to the exam is not guaranteed and all examination fees will be forfeited. If a no-show, no refund is given for the test fee.

QUESTIONS: Contact Matt Vinsand, Executive Director, IOWWA
Phone: (515) 225-1051 (message only) | Fax: 1-480-802-6643
| Email: shirley@avinsandinc.com

INSTALLATION OVERVIEW + CIOWTS REGISTRATION

Installation Overview: Thursday, Dec. 8 and Friday, Dec. 9, 2022

Certified Installer of Onsite Wastewater Treatment Systems (CIOWTS) Exam: Friday, Dec. 9, 2022

First/Last: _____ Phone: _____

Email: _____ Cell Phone: _____

Company: _____

Address: _____

City: _____ State: _____ Zip: _____

| <input type="checkbox"/> INSTALLATION OVERVIEW | CHECK-IN | SCHEDULE | Member Fee | Non-Member Fee |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------|------------------------------------------|------------|----------------|
| Thursday, Dec. 8, 2022 | 7:30 AM | 8:00 AM–5:00 PM | \$225.00 | \$350.00 |
| Friday, Dec. 9, 2022 | 7:30 AM | 8:00 AM–12 noon | | |
| Location: Charles City Public Library, Zastrow Room, 106 Milwaukee Mall, Charles City IA. | | | | |
| Instructor: Dr. Sara Heger, Univ. of MN and Jeff Sherman, Floyd County Public Health | | | | |
| Continuing Education: 12.0 hours. Approved for CIOWTS and Time of Transfer Inspectors | | | | |
| Note: If less than one (1) year of onsite wastewater installation experience, completion of the Installation Overview Course is required. Lunch included both days. | | | | |
| <input type="checkbox"/> CIOWTS TEST | CHECK-IN | SCHEDULE | Member Fee | Non-Member Fee |
| Friday, Dec. 9, 2022 | 12:30 PM | Instructions: 1:15 PM Test at 1:30 PM | \$125.00 | \$150.00 |
| Location: Charles City Public Library, Zastrow Room, 106 Milwaukee Mall, Charles City IA. | | | | |
| Note: The CIOWTS Test Application MUST be submitted to IOWWA prior to Nov. 28, 2022. The application can be downloaded from www.iowwa.com/pages/certification or email info@iowwa.com to request the application. The counties in Iowa that require the CIOWTS credential for installations, specify the Basic Level credential. | | | | |

To use the IOWWA member fees (if not a current member), join at www.iowwa.com/pages/membershipapplication.

PAYMENT OPTIONS (IOWWA-EIN# 42-1483264)

CREDIT CARD PAYMENT (Visa/MasterCard only) Email to Shirley@avinsandinc.com or fax: 1-480-802-6643

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Exp. Date: (month/year) ____ / ____

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Mail to IOWWA, c/o Matt Vinsand

16027 Northpark Dr., Urbandale IA 50323

CANCEL/REFUND: Notice must be received at least 14 days prior to event to receive a refund, less \$25 processing fee.

QUESTIONS? Contact Matt Vinsand, IOWWA Executive Director | Phone: 515-225-1051 | Fax: 1-480-802-6643
Shirley@avinsandinc.com

INSTALLATION OVERVIEW \$ _____

CIOWTS TEST \$ _____

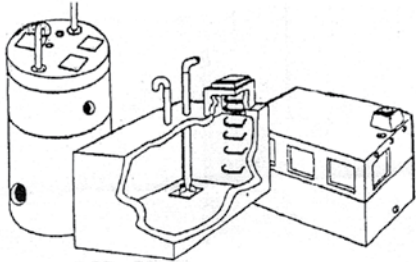
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ADVANCED

- + **Trevor Dickerson**, Cedar Rapids

WORDS ABOUT WASTE



By Darwin Bengford

I wrote earlier about the beginning of IOWWA. Now, I want to provide more information on how it has grown into an effective organization.

GROWING WITH AN EXECUTIVE DIRECTOR

When the board hired Alice Vinsand Inc. in 2003, we not only had someone at our service with conference, event planning and association management expertise, we had a detail-oriented executive who took care of a lot of day-to-day operational chores for members. Alice guided us in the right direction, keeping board members on task, reminding us of what needed to be done and when, and holding our feet to fire in addressing our leadership responsibilities.

I'm not sure how many of you really had an opportunity to know Alice. She had a light-up-the-room smile, but behind it was a knowledgeable woman with great people management skills. Alice didn't know how to install, regulate or service a septic tank, but she knew how to manage and be a complement to the folks who did, turning board member after board member into people who could represent their industry as professionals. And she did a great job of passing along that expertise to son Matt, our current executive director. I am one of many who will miss her, and I invite you to contribute in her memory to Every Step Foundation (which operates EveryStep Kavanagh House Hospice) which served her in her final days. The foundation's address is 3000 Easton Blvd., Des Moines, IA 50317.

GROWING WITH TRAININGS FOR INDUSTRY MEMBERS

In 2003 IOWWA began working with Habitat for Humanity to rehabilitate 21 homes with new wastewater treatment systems at the Heartland Hills Habitat site located near Waverly. Through the years the association's educational efforts provided installation, sampling and maintenance workshops there on a diverse

variety of septic systems. The late Doug Bird, longtime Bremer County Public Health Officer and IOWWA board member, delighted in establishing a relationship that served as a training aid for industry professionals as well as a worthy service project for IOWWA.

Partnering with industry-serving agencies and companies for the education of members and their employees has, through the years, enabled IOWWA to build and maintained relationship with the Iowa Department of Public Health, Iowa Department of National Resources, Iowa Environmental Health Association and DMACC, just to name a few.

GROWING WITH CREDENTIALING

In 2008, Bremer County used the Certified Installer of Onsite Wastewater Treatment System (CIOWTS) credential test owned by the National Environmental Health Association (NEHA) to set a standard of practice and create a baseline of knowledge for installers in their county. IOWWA then held and administered the test until 2011 when it signed an agreement with NEHA to not only administer the CIOWTS credential testing, but to handle the renewal process in Iowa. IOWWA then published the "Certified Installer Onsite Wastewater Treatment Systems - CIOWTS Credentialing Handbook." It outlined the policies for the credentialing program and eased program administration for those wanting to take the test in Iowa. In 2017 NEHA stopped offering the CIOWTS credential test, so IOWWA bought the test. Our organization now owns and manages the entire credentialing process for the state. Some 25 counties now require credentialing for local installations of wastewater systems.

Members, that's the story of IOWWA. Now stay safe and healthy, and get ready to be part of a successful 2023 conference!

P.S. FROM DARWIN ON BOARD LEADERSHIP

Through the years IOWWA has had many good board members and presidents who have worked to make the association one that serves its members and its industry effectively. But IOWWA wouldn't be successful if all members didn't pull together for the good of our industry and the environment. Your board represents you, but it needs to hear your voice. If there are things that you don't like, or things you feel are important to support, talk with a board member—or better yet, get on the board and serve. You'll learn not only how an association works, but leadership skills to use throughout life. Your eyes will be opened; I'm betting on it! Participating and sharing your viewpoint as part of the board is what will make this association stronger and even more viable for years to come. There's no time like NOW, so step up! Place your name in nomination for the election at the January Annual Conference. Please email Shirley@avinsandinc.com with a brief bio and include why you would like to serve the organization and your industry. Thank you!

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CAPTION CONTEST



AND THE WINNERS IS...

**"KICK TO THE LEFT AND DO-SI-DO
AROUND THE SHOVEL!"**

The winning submission to IOWWA's caption contest came from Sherry Wilson, Sac County Environmental/Zoning. Sherry won her choice of a \$50 Casey's gas card or \$50 off a 2022 IOWWA workshops registration.



WANT TO WIN?

Submit your top caption for this photo by October 10 to shirley@avinsaindinc.com. Keep your suggestion "printable" for the fall issue of the *Onsite Observer*.

JUNE INSTALLATION OVERVIEW COURSE

Some 28 industry professionals participated in IOWWA's Installation Overview Course this summer, with registered attendees earning 12 CE hours. Dr. Sara Heger, University of Minnesota, and Tim Rozendaal, Norm Rozendaal Tiling, presented the comprehensive curriculum. IOWWA thanks Ziegler CAT in Altoona for providing classroom space for the sessions on June 13 and 14.



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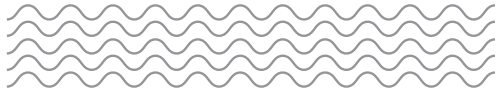


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